

## Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ADP-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-09 NSAE-00 RSC-01 FAA-00 L-03 H-02 SS-14 NSC-10

PA-03 PRS-01 USIA-12 RSR-01 /102 W  
----- 125208

R 221712 Z MAR 73

FM AEMBASSY BONN

TO SECSTATE WASHDC 4046

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

USMISSION BERLIN

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E. O. 11652: N/A

TAGS: ETRN, WB, XN

SUBJECT: CIVAIR: WEST BERLIN- U. S. CHARTER FLIGHTS

REF: (A) STATE 43176; (B) BONN 3378

1. SUMMARY: U. S. CHARTER CARRIERS TELL US THAT ADDITIONAL BERLIN/ US CHARTER BUSINESS WOULD RESULT FROM U. S. ACCEPTANCE OF ABC CHARTERS

FROM BERLIN. THE EMBASSY BELIEVES THAT ABC RULES BETWEEN BERLIN AND THE US WOULD OFFER ADDITIONAL TRAVEL OPPORTUNITES TO BERLINERS AND PREVENT DIVERSIONS OF SAME CHARTER TRAFFIC TO FRG POINT OF ORIGIN. ACTION REQUESTED: THE EMBASSY RECOMMENDS THAT THE CAB ACCEPT ABC CHARTER TRAFFIC ORIGINATING IN BERLIN ( ASSUMING ABCS ARE ALSO ACCEPTED FROM THE FRG TO THE US).

2. EMBASSY HAD DISCUSSED AIRLINE INTEREST IN ABC/ TGC TYPE CHARTERS FROM BERLIN WITH SATURN, CAPITAL, TWA, PAN AM AND WORLD. WHILE THEIR VIEWS ON THE COMMERCIAL POSSIBILITIES OF ABCS OUT OF BERLIN VARY CONSIDERABLY, ALL AGREE THAT IT IS NOT ALL THAT EASY TO PUT TOGETHER AFFINITY OR SINGLE ENTITY CHARTERS FROM BERLIN, AND THAT MANY BERLINERS WHO DO NOT BELONG TO CHARTER- WORTHY GROUPS WOULD BE INTERESTED IN ABC ARRANGEMENTS. IT SHOULD BE NOTED THAT IN THE CONFIRMED WEST BERLIN MARKET, AFFINITY ORGAINIZATIONS AND  
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AFFINITY CHARTERS ARE PRACTICALLY FREE OF THE ABUSE WHICH IS SOMETIMES REPORTED ELSEWHERE. CARRIERS ALSO STRESSED THE ADVANTAGES OF BEING ABLE TO ADVERTISE PUBLICLY ABC TYPE CHARTERS WHICH THEY BELIEVE HELPS CONSIDERABLY TO OPEN UP THE MARKET.

3. WITH REFERENCE TO THE POINTS RAISED IN PARAS 2 AND 3, REFTEL, THE EMBASSY REALIZES THAT SOME BURDEN ON THE CIVIL AIR ATTACHES WOULD ARISE FROM THE ADOPTION OF ABC OR TGC CHARTERS, PARTICULARLY THE LATTER. OUR MAIN CONCERN, HOWEVER, AS INDICATED REFTEL B, IS THE BERLINERS SHOULD BE OFFERED EVERY REASONABLE OPPORTUNITY TO TRAVEL ( ESPECIALLY TO THE U. S. ON U. S. CARRIERS) AND PARTICULARLY THAT WHEREVER POSSIBLE IT SHOULD NOT BE MORE DIFFICULT FOR THE BERLINER TO TRAVEL THAN HIS FELLOW COUNTRYMAN LIVING IN THE FEDERAL REPUBLIC. IF CHARTERS ORIGINATING OUT OF BERLIN TO THE U. S. MUST BE UNDER TGC RULES WHEREAS CHARTERS OUT OF THE FEDERAL REPUBLIC TO THE U. S. ARE UNDER ABC RULES, TRAFFIC, IN OUR OPINION WOULD BE DIVERTED FROM BERLIN AS A POINT OF ORIGIN TO POINTS IN THE FEDERAL REPUBLIC. IN OTHER WORDS, BERLINERS WOULD TRAVEL TO FRANKFURT OR DUSSELDORF TO JOIN ABC CHARTERS ( WHICH MIGHT OR MIGHT NOT BE FLOWN BY U. S. CARRIERS) RATHER THAN JOIN TGC CHARTERS IN BERLIN WHERE THEY WOULD HAVE TO MEET THE DEPOSIT AND EARLY PAYMENT REQUIREMENTS OF THE TGC REGULATIONS.

4. PROCEDURALLY, IT WOULD NOT BE DIFFICULT FOR THE ALLIED AIR ATTACHES TO ESTABLISH AN ABC RULE FOR BERLIN, FOLLOWING ESSENTIALLY THE FRG RULES, BUT PERHAPS WITH SOME SIMPLIFICATION. THE ALLIES, IN ADMINISTERING BERLIN CIVIL AVIATION HAVE Sought TO OPEN UP AS MANY TRAVEL OPPORTUNITIES AS POSSIBLE, USING PROCEDURES WHICH ARE SIMPLE WITHOUT BEING TOO MUCH AT VARIANCE WITH US, BRITISH OR FRENCH REGULATIONS AND REASONABLY IN HARMONY WITH PRACTICES IN THE FEDERAL REPUBLIC.

5 WE ARE UNCERTAIN AS TO WHAT THE DEPARTMENT HAS IN MIND IN PARA OF REFTEL REGARDING QUOTE REASONS UNRELATED TO WEST BERLIN CHARTERS UNQUOTE. WHEN U. S. CARRIERS MADE THEIR ORIGINAL INQUIRIES ABOUT OPERATING ABCS OUT OF BERLIN THIS SUMMER ( REFTEL B) THEY UNQUESTIONABLY ASSUMED THAT WESTBOUND ADVANCE- BOOKING TYPE CHARTERS OUT OF BERLIN WOULD BE OPERATED ( IF AUTHORIZED BY CAAS) ON SAME RPT SAME BASIS AS WESTBOUND OUT OF THE FRG. THEY WERE SURPRISED WHEN U. S. CAAS SAID U. S. AVIATION AUTHORITIES SHOULD BE CONSULTED.

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6. ACTION REQUESTED; EMBASSY URGES CAB IN THE SPECIAL CASE OF  
BERLIN TO ACCEPT ABCS TO THE U. S. ( ASSUMING THAT THEY ARE ALSO  
ACCEPTED FROM THE FRG). WE CAN SEE NO ADVANTAGE FRO THE U. S.  
NATIONAL  
INTERESTS OR U. S. CARRIERS IN INSISTING ON TGC' S FROM BERLIN TO  
THE U. S., NOR CAN WE FORSEE ANY PREJUDICIAL EFFECTS ARISING FROM  
THE AUTHORIZATION OF ABCS.  
HILLENBRAND

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\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* LIMITED OFFICIAL USE

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